

## Nayak Price List (Year 2020) - Rev #0

Ref Appendix: standard terms S-T-Nayak-2020 Rev.#0

### SALES CONTACTS:

For services in **AMS, ARN, CGN, CPH, HAJ, HEL, IST, KTW, LED, PRG, RTM, WAW**

Please contact **Nayak NL:** ☎ +31 20 3161 835

✉ [sales@nayak.aero](mailto:sales@nayak.aero)

(Service provided by Nayak Aircraft Service Netherlands BV)

EASA Part 145 approval no. NL.145.1306

For services in **BTS, DUS, FRA, KSC, LEJ, MUC, PAD, STR, SXF, VIE**

Please contact **Nayak DE:** ☎ +49 (0) 211 5424 6551

✉ [sales@nayak.aero](mailto:sales@nayak.aero)

(Service provided by Nayak-LM Germany GmbH or Nayak-LM Austria GmbH)

EASA Part 145 approval no. DE.145.0071

For services in **AGP, BCN, BGY, BLQ, BOD, CDG, CIA, FCO, FLR, LIS, LYS, MRS, MXP, NAP, NCE, NTE, OLB, ORY, PSA, TLS**

Please contact **Nayak IT:** ☎ +39 3474848406

✉ [sales@nayak.it](mailto:sales@nayak.it)

(Service provided by Nayak Aircraft Services Italy Srl)

EASA Part 145 approval no. IT.145.0391

### > OVERVIEW

An overview of all services within the Nayak group can be found [here](#).

### > MAINTENANCE SERVICES

Service Description	Price
<b><u>CALL-IN MAINTENANCE</u></b> Support by EASA part 66 AML B1 / B2 licensed engineer Including nitrogen services if required and 1 Man-hour of defect rectification	Euro 975,-- per event
<b><u>CALL-IN OUTSTATION SUPPORT / FLYING SPANNER</u></b> Support by EASA part 66 AML B1 / B2 licensed engineer <ul style="list-style-type: none"> <li>• Including nitrogen services if required and 8 Man-hour (from Nayak station departure)</li> <li>• including daily allowance and rates for overtime / work on public holidays</li> <li>• Disbursements will be charged at cost + 20% (Tickets, local transport, hotel, etc.)</li> </ul>	Euro 2.195,-- per shift
<b><u>AD-HOC ADDITIONAL MANHOURS</u></b> (a) Additional man-hours EASA part 66 AML B2 licensed engineer /NDT-engineer (b) Additional man-hours EASA part 66 AML B1 licensed engineer (c) Additional man-hours EASA part 66 Cat A licensed engineer or all other skilled worker	Euro 280,-- (a) Euro 255,-- (b) Euro 200,-- (c) per Man-hour

### > INSPECTIONS

Aircraft Type	Transit or Daily Check	Weekly Check
ATR 42/72 / Bae 146-Avro RJ / ERJ 135/145/170/190 / Fokker 50/70/100 / Q400	Euro 995,--	Euro 1.225,--
A320 / A320NEO / B737 NG / B737 MAX / B737 CL	Euro 1.425,--	Euro 1.995,--
B757 / B767 / A300 / A330 / A350	Euro 1.575,--	Euro 2.095,--
A340 / B747 / B777 / B787	Euro 1.625,--	Euro 2.175,--
A380	Euro 1.775,--	Euro 2.275,--

*Including Nitrogen servicing if required*

### > OTHER SERVICES

Description	Unit Price
Fueling service – non CRS	Euro 325,--
Talk out per occasion (head assistance on pushback)	Euro 225,--
Store space per sqm/per month	Euro 190,--
Man-on-brakes during towing per event	Euro 375,--
Nitrogen service – non CRS	Euro 395,--
Oxygen service – non CRS	Euro 395,--
Water sterilization (at AMS) incl 5 manhours	Euro 1975,--

### > TOOLING / EQUIPMENT LOAN

Description	Price
Administration fee	Euro 225,--
Day 1-10 (Loan Fee Per day)*	2% of Purchase Price per day of loan
Day 11-30 (Loan Fee Per day)*	1,5% of Purchase Price per day of loan
Day 31- above (Loan Fee Per day)*	1% of Purchase Price per day of loan
No return of component	125% of manufacturer's latest list price
BER of returned component	125% of manufacturer's latest list price
Incomplete return, parts missing	Parts charged against list price + 30%
Transportation costs	Cost price + 20% handling fee
Recertification costs	Cost price + 20% handling fee

\* Minimal charge for tooling / equipment loan is Euro 35,-- per day

### > **CHERRY PICKER LOAN**

Description	Price
Sky Work Aerial Platform	Euro 975,-- per two hours (including operator)
> 1 extra Hour (each)	Euro 175,-- per hour
> 8 extra Hours	Euro 1.225,--
> 16 extra Hours	Euro 1.450,--
> 24 extra Hours	Euro 1.650,--

Pictures for reference only: local availability may be differently depending on the station availability:



### > **ENGINE WASHES**

Hangar usage and towing not included. Capability per location on request.

Engine type	Description	Price per engine
CFM56-5	Engine wash, pure water	Euro 2.550,--
	Engine wash, with chemical cleaning agent	Euro 2.950,--
IAE V2500	Engine wash, pure water	Euro 2.825,--
	Engine wash, with chemical cleaning agent	Euro 3.195,--
LEAP 1 / PW1100	Engine wash, pure water	Euro 3.595,--
	Engine wash, with chemical cleaning agent	Euro 3.975,--

## Appendix 1 – DUS Rates

Applicable to DUS station only

### > OTHER SERVICES

Description	Unit Price
Engine storage per day	Euro 60,--
Ram Air Turbine Test	Euro 4.050,--
Logistic Support per Manhour	Euro 95,--

### > FACILITIES / HANGAR SLOTS

During Winter period (01.11. to 30.04.) charged are increased + 40 % for Hangar heating needs  
Charges are applicable by slots of up to 8 hours. After 8<sup>th</sup> hour an additional rate for 8 hours will be charged

Description	Unit Price
Aircraft up to 50 tons MTOW	Euro 795,--
A318/A319/A320 & B737 series	Euro 1.150,--
A321/B757	Euro 1.195,--
B767	Euro 2.500,--
A330/A350	Euro 3.500,--
A340-200/300 & B777	Euro 4.195,--
Other aircraft	Ad hoc
Long Term A/C parking	Ad hoc
Cancellation fees:	
Within 24 hrs	100 %
Within 3 days but before 24 hrs.	75 %
Within 7 days but before 3 days	25 %

> **BORESCOPE SERVICES**

Hangar usage and towing not included. Limited to 5 mhrs.

Description	Engine Type	Unit Price
Engine Borescope inspection	V2500 / CFM56	Euro 2.975,--
	PW4000	Euro 3.325,--
	RR Trent 700	Euro 5.450,--
	PW150A	Ad hoc
Engine Video Borescope	V2500 / CFM56	Euro 3.895,--
	PW4000	Euro 4.450,--
	RR Trent 700	Euro 6.650,--
	PW150A	Ad hoc
Engine Borescope inspection (Birdstrike Borescope / without findings)	V2500 / CFM56	Euro 2.150,--
	PW4000	Euro 2.395,--
	RR Trent 700	Euro 3.950,--
	PW150A	Ad hoc
APU Video Borescope	All	Euro 1.795,--
Engine Change	V2500 / CFM56	Ad hoc
	PW2000 / RB211	Ad hoc
	PW4000 / CF 6	Ad hoc
	RR Trent 700	Ad hoc
APU Removal / Installation	A320F / B737	Ad hoc
	A330 / A340 / B757 / B767	Ad hoc

> **SPECIAL SERVICES**

Hangar usage and towing not included

Description	Unit Price
Engine Wash Narrow	On request
Engine Wash Wide	On request
A/C Wash Q400 DRY	Euro 1.475,--
A/C Wash Q400 WET	Euro 995,--
A/C Wash A320 Family / B737 DRY	Euro 3.575,--
A/C Wash A320 Family / B737 WET	Euro 1.895,--
A/C Wash B757 / A321 DRY	Euro 4.795,--
A/C Wash B757 / A321 WET	Euro 2.895,--
A/C Wash B767 DRY	Euro 6.750,--
A/C Wash B767 WET	Euro 3.595,--
A/C Wash A330 DRY	Euro 8.795,--
A/C Wash A330 WET	Euro 4.850,--
A/C Wash A340 DRY	Euro 9.475,--
A/C Wash A340 WET	Euro 5.525,--
Walli Clean incl. Personal and Material	Euro 4.790,--
Aircraft Weighing (Single Aisle only)	Euro 4.250,--

> **ADDITIONAL COST MATERIAL (excl. oil & greases)**

Description	Unit Price
Expendables / Consumables Sale Min. Handling charge is Euro 195,-- per Order Additional AOG Charge Euro 250,-- per Order	CCP with 20% Handling
Logistic manpower per hour	Euro 95,--
Delivery within DUS Airport area	Euro 95,--
Dangerous goods packing charge	Euro 95,--

> **GSE-Loan**

Euro 195,-- Administration will be added for loan of GSE (if not used during line maintenance by Nayak LM)

Description		Unit Price
Steps Working Ladder	per hour	Euro 45,--
Aircraft Jacks (Narrow Body)	per hour	Euro 495,--
Aircraft Jacks (Wide Body)	per hour	Euro 625,--
Use of Nitrogen / Oxygen Car	per use	Euro 195,--
Fork Lifter 8 tons (without driver)	per hour	Euro 195,--
Fork Lifter 15 tons (without driver)	per hour	Euro 395,--
Mobile Working Platform / Cherry Picker for Hangar use	per hour	EUR 195,--
Driver	per hour	Euro 95,--
Hangar Crane Usage	per hour	Euro 250,--
Tank Inspection Cart	per hour	Euro 150,--
Water System Disinfection Cart	per hour	Euro 75,--
Hydraulic Power Unit	per hour	Euro 550,--
Engine Wash Equipment	per use	Euro 230,--
Fuel Sample Equipment incl. fuel pencils	per use	Euro 350,--
Tow Bar	per use	Euro 80,--
Wheel / Brake Change Car	per use	Euro 195,--
DFDR-Download Tool	per use	Euro 175,--
Ground Power	per hour	Euro 120,--

## Standard Terms S-T-Nayak-2020 Rev.#0

### 1.0 APPLICATION

1.1 These Terms and Conditions of Trading shall apply, as appropriate, to both workmanship performed on Aircraft, Aircraft Components or Parts received for maintenance (hereinafter called the "Services") and to the sale of new, used or exchanged parts, components, Accessories (hereinafter called the "Goods"), including Goods installed during the aircraft maintenance, modification and/or repair to the exclusion of any Terms and Conditions contained in any previous communication to the customer (hereinafter called the "Customer") and specifically agreed to in writing by Nayak Aircraft Service Italy S.r.l. or Nayak Aircraft Service Netherlands B.V. or Nayak-LM Germany GmbH or Nayak-LM Austria GmbH (hereinafter called "NAYAK").

1.2 No valid agreement for the sale of Goods and/or Services will come into existence until NAYAK has accepted the Customer's order by the issuance of the order acknowledgement and Customer has accepted these terms.

### 2.0 DELIVERY

2.1 Goods or Services other than Aircraft maintenance will be delivered by NAYAK to nominated carrier/forwarder (Incoterms 2000). Risk of loss or damage passes to Customer on delivery (Incoterms 2000).

### 3.0 EXPORT PERMITS

3.1 NAYAK's acceptance of Customer order for performance of Services or supply of Goods could be subject to applicable export control regulations, at Customer's request and at Customer's cost NAYAK will apply for any necessary export permits or approvals but NAYAK is not responsible for their issuance or renewal.

### 4.0 TAXES AND DUTIES

4.1 Customer is responsible for all taxes, duties and other charges arising from the sale of Goods or Services and will reimburse NAYAK for any of such charges NAYAK may be required to pay.

### 5.0 PAYMENT

**5.1 Unless otherwise specified, NAYAK will require payment in advance of delivery on the bank account shown on the invoice and shall be entitled to cancel Customer's order if such payment is not made.**

5.2 Unless otherwise specified, if Customer is in default of any payment obligations, NAYAK, without prejudice to any of its other rights or remedies, reserves the right to charge interest without reminder at twelve percent (12%) per year (prorated on a month by month basis) from the due date of payment until payment is received and for all expenses incurred by NAYAK in connection with the recovery of any payment due.

5.3 Goods delivered and/or installed by NAYAK shall remain the property of NAYAK until complete settlement of all claims arising out or in connection with the business relationship between NAYAK and the Customer.

5.4 In the event Customer disputes invoice charges, the Customer shall pay to NAYAK the undisputed portion of the invoice and notify NAYAK in writing of the reasons of disputing the invoice.

5.5 Unless otherwise specified, disputes on invoices will only be accepted by NAYAK if raised by the Customer to NAYAK in writing via certified letter with receipt of delivery and within seven (7) calendar days from the invoice date.

5.6 Due to the demands arising from the commission, NAYAK is entitled to a right of retention as well as the contractual lien in respect of the subject matter of the contract in possession due to the commission. In all cases NAYAK is entitled to enforce the right of retention and contractual lien due to claims arising from maintenance services, deliveries of spare parts and any other claims arising from business relations.

5.7 Customer agrees that in addition to any right or lien to which NAYAK may be legally entitled, NAYAK shall also be entitled to a general lien on any of the items received from the Customer for all payments due to NAYAK. NAYAK shall have the right to sell or dispose of the Customers Goods as agent for at the expenses of the Customer and apply the proceeds towards payments of such sums upon giving thirty (30) calendar days notice in writing to the Customer. Upon accounting to the Customers for any balance remaining after payment of all sums due to NAYAK including cost of sale or disposal. NAYAK will be discharged of all liability in respect of the Goods.

### 6.0 DELAY AND FAILURE TO PERFORM

6.1 NAYAK cannot be held responsible for delays of delivery or performance due to force majeure (unforeseeable events) or due to events which make completion for NAYAK significantly more difficult or impossible (especially war or states of emergency, civil unrest, strikes, lock-outs, stipulations by the authorities, adverse weather conditions, sabotage, shortages of raw material and illnesses – all these in reference to suppliers of NAYAK as well). Such circumstances permit NAYAK to defer the service respectively for the period of hindrance plus an appropriate period of time, or to withdraw from the contract either completely or partially. This applies too for the cases in which the suppliers of NAYAK can be held responsible for the delays in delivery or performance provided that NAYAK has endeavored with due diligence to achieve prompt completion and/or services.

6.2 In cases in which NAYAK makes use of its right of withdrawal on the abovementioned grounds, it is obligated only to repayment of any payments possibly made in advance, thereby excluding any other claims made on them.

### 7.0 PURCHASE ORDERS

7.1 In the case that the Parties has not entered into any specific agreement defining particular terms and conditions and unless otherwise specified, these Standard Terms and Conditions of Trading and Official Price Lists are exclusive and take precedence over the terms and conditions of any other document of the Customer Concerning the Services. Standard terms used by the Customer cannot be applied and will be considered null and void.

### 8.0 SHIPMENT

8.1 Parts provided by the Customer for the accomplishment of the Services shall be delivered to the site indicated by NAYAK (Incoterms 2000).

#### **9.0 LIABILITY**

9.1 NAYAK is not liable for damages and losses in respect of the subject matter of the contract or parts handed over to it for working on, unless the damage is caused by gross negligence or intentional misconduct of its (NAYAK) personnel, agents and subcontractors, or if the damage stems from a culpable breach of a fundamental contractual obligation.

9.2 NAYAK, its personnel, agents and subcontractors shall not be liable hereunder for consequential or indirect loss or damage, including loss of profit, cost of capital, loss of goodwill or any other special or incidental damages.

9.3 The Customer is obliged to remove from the aircraft, on which NAYAK intends to work, any objects which are not necessary for the use of the aircraft. NAYAK does not take on any liability for the loss or the damage of objects that remain in the aircraft contrary to the aforementioned obligation. This does not apply, if a contract has been signed with NAYAK explicitly concerning the safekeeping of such objects.

9.4 If NAYAK assigns a commission issued to it entirely or partially to another company, then in that case paragraph 9.1 applies analogously.

9.5 Except for NAYAK's liability outlined before, The Customer shall indemnify and hold harmless NAYAK, its personnel, agents and subcontractors from any liability claims, including third party claims, arising out, in any way, in connection with any purchase order issued by the Customer and the Services performed.

9.6 The Customer is liable to NAYAK in respect of all damage culpably caused by it (the Customer) or its representatives.

#### **10.0 WARRANTY**

10.1 NAYAK warrants the Services will comply with applicable aircraft manufacturer specifications and conform with the standards of good workmanship in the industry.

#### **11.0 INSURANCE**

11.1 In principle, the Customer is responsible for the insurance cover of the subject matter of the contract. As long as workmanship is performed on Aircraft for maintenance, NAYAK shall maintain in full force and effect the third party damages and liability insurance for a maximum of USD 1.500.000 per single event. In any case the Customer shall maintain in full force and effect the hull insurance for the Aircraft.

11.2 In any case NAYAK only has liability for intentional or gross negligence.

#### **12.0 TERMINATION OF PURCHASE ORDER**

12.1 NAYAK may terminate a Customer's purchase order at any time by written notice to the Customer if Customer commences winding-up, becomes insolvent, commits any act of bankruptcy or if a receiver, trustee or custodian is appointed of the Customer property or a substantial part of the Customer property.

12.2 On termination NAYAK will have no further obligation to the Customer under the order and the Customer will reimburse NAYAK's termination costs including a reasonable allowance for profit.

#### **13.0 MODIFICATION AND ASSIGNMENT**

13.1 No modification of a Customer's purchase order shall be binding unless agreed to in writing and signed by both parties. The Customer may not assign the order without the written consent of NAYAK.

#### **14.0 OTHER CONDITIONS**

14.1 Agreements and terms that diverge from all conditions stipulated above or which complement them are only valid when agreed on in writing and signed by both parties.

14.2 If any of the conditions stipulated above are or become inapplicable for legal reasons or because they are excluded contractually, the applicability of all other conditions is not affected.

#### **15.0 USE OF PERSONAL DATA**

15.1 NAYAK informs the Customer that the personal data provided will be handled exclusively in connection of the performance of the Services or the supply of Goods and are used in respect of the current privacy law.

#### **16.0 CONSENT TO USE PERSONAL DATA**

16.1 The Customer acknowledges the content of Article 15 and authorize NAYAK to use its personal data only for the performance of the Services and the supply of Goods.

#### **17.0 LANGUAGE AND GOVERNING LAW**

17.1 Unless otherwise specified, in case of conflict between these General / Standard Terms and Conditions of Trade and the local law or the European law, the law of the Country where the services are provided will prevail.

17.2 Both parties agree that the law of the Country where the services are provided shall apply and the contract language shall be English. The United Nations Convention on Contracts for the international sale of goods shall not apply. The sole place of jurisdiction shall be the closest to the location where the services are provided unless differently agreed.



Signatures for acceptance of rates and conditions:

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> Nayak Aircraft Services  
Name:  
Position:  
Date:

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> Customer representative  
Name:  
Position:  
Date: